



# How to Increase Profits for Your Law Firm

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## **How to Increase Profits for Your Law Firm** Victoria, Ring

Matt Anderson and Dennis Farmer are two bankruptcy attorneys. Matt's law practice has been in business since the 1960s and he was still doing many things the old-fashioned way. One day he decided to sit down and analyze his practice and he found he was losing a lot of money. So Matt decided to try several methods to solve the problem and increase his profits but he continually ended up back at Square One. One day Matt was sitting in the local restaurant and he met Dennis Farmer, an attorney he had met at the bankruptcy court. Dennis proceeded to tell Matt how his law firm was literally transformed overnight by the methods he had employed and he was now earning on the average of \$515.00 per hour. The book explains in detail exactly how Dennis accomplished this goal. Use these same ideas and methods to do the same for your law firm regardless if you practice in bankruptcy law, corporate law or any other type of practice in between.

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