



# It's More Than Words - Reading People From The Outside In: The Astonishing Power of Face Reading

*Harry Perdeu*

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## **It's More Than Words - Reading People From The Outside In: The Astonishing Power of Face Reading** Harry Perdeu

Researchers have found that 93% of communication is nonverbal. That means the words we use are only seven percent of what we are trying to say. We simply haven't evolved enough yet. So we must rely on the forms of communication that we used before we had language to help us better understand one another. Physiognomy, the scientific name for face reading, is a very accurate way for you to effectively identify and analyze the features of the face that characterize personality traits. It is an excellent tool for any type of persuading and understanding. Face reading is based on more than 3,000 years of observation and research that there is a correlation between the features of the human face and the personality traits of its owner. It's all in the face, or more specifically, features of the face. For example, a straight nose belongs to a person who makes buying decisions logically. Protruding ears are a sign of someone's independence and nonconformity. Low eyebrows show a tendency to interrupt. In this book you will learn: . How to accurately read any face within 60 seconds; How to tell if someone is financially conservative or a free spender by looking at his or her nose! . How a person thinks by simply looking at their eyebrows!. How to determine how much 'space' a person needs by looking at their eyelids!

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